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The Art Of Trial Warfare: Winning At Trial Using Sun Tzu's The Art Of War



Synopsis

Bestseller! Are you struggling to find your stride as a trial attorney? Do you fail, even when you know you are doing everything the "right" way? Then there is only one question to answer: Are you ready to live by a code and system that will work in any situation? Using Sun Tzu's revered The Art of War as a point of inspiration and reference, Michael Waddington offers up bite-size pieces of advice, snippets of strategy, and countless nuggets of wisdom he's accumulated over hundreds of trials. Instead of dwelling on the logistics and technicalities of trial practice, The Art of Trial Warfare illustrates the habits of a successful trial attorney. It speaks eloquently to the art of attack, of exploiting weaknesses, and of leveraging each success. After time, the wisdom becomes muscle memory, instilling habits that will improve any trial attorney's game. Trial is war. Trial lawyers would be well-served to dip into this handy resource time and time again. It serves as an excellent overall philosophy, as well as the ultimate pep talk.

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Customer Reviews

Mr. Waddington has written an invaluable resource for trial lawyers. As someone who has been involved in hundreds of criminal trials, I can say that the strategic and tactical advice that Mr. Waddington provides in this book based on the Sun Tzu's Art of War will help any lawyer better prepare for trial. Based on his vast trial experience, Mr. Waddington provides valuable insight and

tips on how the Trial Warrior should handle opposing counsel, witnesses, clients, jury members, and even himself during a trial. This book is a must-read for anyone serious about preparing for battle in the courtroom.

Mr. Waddington has truly written a fantastic book. Whether you have a military background or not, his application of Sun Tzu's principles to Trial Advocacy is second to none. I promise you can learn something from this book regardless of your experience level. From the young attorney just starting out to the seasoned veteran, there's something here for everyone. The beauty of the book? It's a quick read. This isn't a book that takes weeks to slog your way through. You can read this book in an afternoon. I highly recommend this piece of work.

Mr. Waddington has written a must have book for any court room practitioner. Applying the time tested pillars of combat Mr. Waddington lays out the fundamental principles of trial advocacy in a way that can only be done by those whom have applied them in hundreds of court rooms in front of a variety of judges and juries. Whether you are a new attorney trying to crack the mysteries of effective advocacy or a long time practitioner who wants a deeper understanding of the philosophy of advocacy this book has something for all!

I already knew all this. I've been reading Sun Tzu for thirty years. If you are an attorney trying to become a lawyer then this is a good place to start. Attorneys can't think without a script during an uncontested matter. Lawyers are epic. That's why we rock and are better than everyone else.

Mr. Waddington has written a great resource for trial lawyers of all levels. The material is well presented and practical regardless of whether you have tried one case or are a seasoned professional. This book should be on every litigator's bookshelf!

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